

## 8 traits of successful entrepreneurs-- Do you have what it takes?



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[ Article was originally posted on  
[www.mbda.gov](http://www.mbda.gov) ]

Starting a business is a lot of work. Anyone who tells you it's not is either lying or has never actually started one themselves. The hours are long, sacrifices are great and you are assaulted with new problems and challenges every day with seemingly no end. If you don't have the constitution to weather these things, your business could implode on you faster than it started.

Clearly, entrepreneurship is not for everyone. But how do you know whether it's for you? You should start by asking yourself what it takes to be a leader because, for the most part, you'll be doing a lot of the work up front by yourself. If you can't lead yourself through startup, chances are you won't likely be able to lead your business and future employees through growth and on to success.

If you enjoy only a few actual hours of real work per day, the rest of the time spent either looking busy or hanging out at the water cooler to catch up on TV talk, a modest but steady paycheck and benefits and are okay with routine day-in and day-

out, stop reading here and go back to your cushy desk job.

If you seek a challenge wrought with risk but with tremendous potential reward both financially and morally, read on friend, for you have something of what it takes to be a successful entrepreneur.

Want to start a business? 20 questions to ask yourself first.

Successful entrepreneurs, from Henry Ford to Steve Jobs, share similar qualities with one another. To see how you rank against these distinguished entrepreneurs, do you share at least half of these qualities?

### 1. Strong leadership qualities

Leaders are born, not made. Do you find yourself being the go-to person most of the time? Do you find people asking your opinion or to help guide or make decisions for them? Have you been in management roles throughout your career? A leader is someone who values the goal over any unpleasantness the work it takes to get there may bring. But a leader is more than just tenacious. A leader has strong communication skills and the ability to

amass a team of people toward a common goal in a way that the entire team is motivated and works effectively to get there as a team. A leader earns the trust and respect of his team by demonstrating positive work qualities and confidence, then fostering an environment that proliferates these values through the team. A leader who nobody will follow is not a leader of anything at all.

### 2. Highly self-motivated

You probably know from knowing even a little bit about some of the most famous business entrepreneurs in history that leaders are typically pretty intense personalities. Nobody makes progress by sitting back and waiting for it to find them. Successful people go out into the world and invoke change through their actions. Typically, leaders enjoy challenges and will work tirelessly to solve problems that confront them. They adapt well to changing situations without unraveling and are typically expert of helping their teams change with them by motivating them toward new goals and opportunities. Often you will learn that successful entrepreneurs are driven by a more complete vision or goal than simply the task at hand

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# California Sub-Bid Request Ads

Sub-Bids Requested from qualified MBE/WBE/SBE/DVBE  
Subcontractors and Suppliers For:

**SAN DIEGO 28 FLOW CONTROL FACILITY  
SPECIFICATION 647 REBID**

Owner: San Diego County Water Authority (SDCWA)  
Location: San Diego, CA  
Bid Date: July 2, 2019 @ 2:00 P.M.

**J.F. Shea Construction, Inc.**

667 Brea Canyon Road, Suite 30 • Walnut, CA 91789  
Phone: (909) 595-4397, Fax: (909) 444-4268  
Contact: Lori Olivas, [lori.olivas@jfshea.com](mailto:lori.olivas@jfshea.com)

J.F. Shea Construction, Inc. is soliciting your participation in the preparation of this bid. We are particularly interested in bids from subcontractors/suppliers for the following work items:

**Demolition, AC Paving, Fencing, Landscaping, Welding, Ready-Mix Concrete, Reinforcing Steel, Masonry, Structural Steel, Miscellaneous Metals, Sealants, Steel Doors/Frames/Hardware, Glazing, Acoustical Treatment, Waterproofing, Painting & Coatings, Louvers, Fire Extinguishers, Equipment, HVAC, Cathodic Protection, Electrical and Instrumentation**

**Plans and Specifications:** Contract Documents may be downloaded via The Network or Ebidboard through the Water Authority's Contracting Opportunities page at <http://www.sdcwa.org/contracting-opportunities>.

Plans may also be viewed at the Dodge Plan Rooms or at our Walnut Office.

J.F. Shea Construction, Inc. is an equal opportunity employer and intends to negotiate in good faith with interested MBE/WBE/SBE/DVBE firms and intends to utilize the lowest responsive bidder. J.F. Shea expects potential subcontractors to be bondable. J.F. Shea will pay for up to 1% for subcontractor bond costs. Subcontractors and Suppliers are expected to bid per plans and specifications, including requirements for warranties. Standard manufacturer's warranties, if not in conformance with owner's specifications, will not be accepted.

Sub-Bids Requested from qualified DBE Subcontractors and Suppliers For:

**GROUNDWATER REPLENISHMENT SYSTEM  
FINAL EXPANSION PROJECT  
CONTRACT NO. GWRS-2019-01**

Owner: Orange County Water District (OCWD)  
Location: Fountain Valley, CA  
Bid Date: July 23, 2019 @ 2:00 P.M.

**J.F. Shea Construction, Inc.**

667 Brea Canyon Road, Suite 30 • Walnut, CA 91789  
Phone: (909) 595-4397, Fax: (909) 444-4268  
Contact: Lori Olivas, [lori.olivas@jfshea.com](mailto:lori.olivas@jfshea.com)

J.F. Shea Construction, Inc. is soliciting your participation in the preparation of this bid. We are particularly interested in bids from subcontractors/suppliers for the following work items:

**Traffic Control, Demolition, Geotextiles, Augered Pressure Grouted Piles, Cement Deep Soil Mixing, AC Paving, Curb & Gutter, Ready-Mix Concrete, Reinforcing Steel, Masonry, Steel Roof Deck, Metal Framing & Drywall, Structural Steel, Miscellaneous Metals, Waterproofing, Insulation, Metal Wall Panels, Roofing, Steel Doors/Frames/Hardware, FRP Doors/Frames/Hardware, Glazing, Skylights, Painting & Coatings, Louvers, Equipment, Cathodic Protection, Fire Sprinkler System, Electrical and Instrumentation.**

**Plans and Specifications:** You may obtain a free download from OCWD's website at <https://www.ocwd.com/working-with-us/rlp-contracts/current-bids/gwrs-final-expansion-project>. Plans may also be viewed at the Dodge Plan Rooms or at our Walnut Office.

J.F. Shea Construction, Inc. is an equal opportunity employer and intends to negotiate in good faith with interested DBE firms and intends to utilize the lowest responsive bidder. J.F. Shea expects potential subcontractors to be bondable. J.F. Shea will pay for up to 1% for subcontractor bond costs. Subcontractors and Suppliers are expected to bid per plans and specifications, including requirements for warranties. Standard manufacturer's warranties, if not in conformance with owner's specifications, will not be accepted.

**Proven Management, Inc.**

225 3rd Street, Oakland, CA 94607  
Phone: 510-671-0000 • Fax: 510-671-1000

PMI requests proposals/quotes from all qualified California Department of General Services (DGS) certified Small businesses & Micro businesses.

**UPPER LLAGAS CREEK FLOOD  
PROTECTION PROJECT**

**PHASE 1 – Reach 4, Portion of Reach 5, Reach 7A & Lake Silveira Mitigation**  
Santa Clara Valley Water District  
Contract No. C0645 / Project No. 26174052  
Bids: July 2, 2019 @ 2pm

DGS certified small businesses & micro businesses wanted for the following items, including, but not limited to: SWPPP; Demo; Clearing/Grubbing; Surveying; Constr Staking; Erosion Control; Temp Silt Fence, Fiber Roll, Hydroseeding; Earthwork; AC Paving; Curb, Gutter, Sidewalk, Handicap Ramp & Driveway; Site Utilities; Traffic Control; Chain Link Fences & Gates; CIP Concrete; Rebar; Flap Gates; Landscape & Revegetation; Log Piles; Culverts; Removal & Disposal of Haz Waste Mat's

Bonding, insurance, lines of credit and any technical assistance or information related to the plans & specifications & requirements for the work will be made available to interested DGS certified small & micro business suppliers & subcontractors. Assistance with obtaining necessary equipment, supplies, materials, or related assistance or services for this project will also be offered to interested DGS certified small & micro business suppliers, subcontractors, truckers. PMI is signatory to the Operating Engineers, Carpenters, and Laborers Collective Bargaining Agreements.

100% Payment & Performance bonds will be required from a single, Treasury-listed surety company subject to PMI's approval. PMI will pay bond premium up to 1.5%. Subcontractors awarded on any project will be on PMI's standard form for subcontract without any modifications. For questions or assistance required on the above, please call. We are an Equal Opportunity Employer

## SBE OUTREACH SERVICES

With 1.5 million businesses in our database, SBE is California's #1 source for diversity outreach.

### Advertisements

Placed in the Small Business Exchange newspaper, SBE Today newsletter, and online at [www.sbeinc.com](http://www.sbeinc.com)

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Targeted mailings sent to businesses per your criteria.

### Telemarketing

Telephone follow-up calls that follow a script of 5 questions you create.

### Computer Generated Reports

Will fit right into your proposal, along with a list of interested firms to contact.

### Contact Info:

**795 Folsom Street, 1st Flr, Room 1124**

**San Francisco, CA 94107**

**Email: [sbe@sbeinc.com](mailto:sbe@sbeinc.com)**

**Website: [www.sbeinc.com](http://www.sbeinc.com)**

**Phone: (415) 778-6250, (800) 800-8534**

**Fax: (415) 778-6255**

### Publisher of

**Small Business Exchange  
weekly newspaper**

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[www.sbeinc.com](http://www.sbeinc.com)



# California Sub-Bid Request Ads

## DESILVA GATES CONSTRUCTION

11555 Dublin Boulevard • P.O. Box 2909  
Dublin, CA 94568-2909  
(925) 829-9220 / FAX (925) 803-4263  
Estimator: **VICTOR LE**  
Website: [www.desilvagates.com](http://www.desilvagates.com)  
An Equal Opportunity/Affirmative Action Employer

DeSilva Gates Construction (DGC) is preparing a bid as a Prime Contractor for the project listed below:

**CALTRANS ROUTE 70 – CONSTRUCTION ON STATE HIGHWAY IN YUBA COUNTY NEAR MARYSVILLE FROM 0.1 MILE NORTH OF BINNEY JUNCTION UNDERPASS TO 0.3 MILE NORTH OF LAURELLEN ROAD**  
Contract No. 03-1E0604,  
Federal Aid Project No. ACSB1NH-P070(137)E  
Disadvantaged Business Enterprise Goal Assigned is 12%

OWNER

STATE OF CALIFORNIA - DEPARTMENT OF TRANSPORTATION  
1727 30th Street, Bidder's Exchange, MS 26,  
Sacramento, CA 95816

**BID DATE: JUNE 26, 2019 @ 2:00 P.M.**

DGC is soliciting quotations from certified Disadvantaged Business Enterprises, for the following types of work and supplies/materials including but not limited to:

AC DIKE, BIOLOGIST CONSULTANT, BRIDGE, BOX CULVERT, CURED-IN-PLACE PIPELINER SUB, CLEARING AND GRUBBING/DEMOLITION, CONSTRUCTION AREA SIGNS, ELECTRICAL, EROSION CONTROL, FENCING, LEAD, COMPLIANCE PLAN, METAL BEAM GUARDRAIL, MINOR CONCRETE, MINOR CONCRETE STRUCTURE, ROADSIDE SIGNS, BARRICADE, CHANNELIZER, STRIPING, SWPPP/WATER POLLUTION CONTROL PLAN PREPARATION, TEMPORARY EROSION CONTROL, TRAFFIC CONTROL SYSTEMS, UNDERGROUND, VEGETATION CONTROL, TRUCKING, WATER TRUCKS, STREET SWEEPING, IMPORTED BORROW, CLASS 2 AGGREGATE BASE MATERIAL, HOT MIX ASPHALT (TYPE A) MATERIAL, RUBBERIZED HMA (OPEN GRADE) MATERIAL, RUBBERIZED HMA (GAP GRADE) MATERIAL

Plans and specifications may be reviewed at our offices located at 11555 Dublin Boulevard, Dublin, CA or 7700 College Town Drive, Sacramento, CA, or at your local Builders Exchange, or reviewed and downloaded from the ftp site at <ftp://ftp%25desilvagates.com:f7pa55wd@pub.desilvagates.com> (if prompted the username is <ftp://desilvagates.com> and password is f7pa55wd) or from the Owner's site at [www.dot.ca.gov/hq/esc/oe/weekly\\_ads/all\\_adv\\_projects.php](http://www.dot.ca.gov/hq/esc/oe/weekly_ads/all_adv_projects.php)

Fax your bid to (925) 803-4263 to the attention of Estimator Victor Le. If you have questions for the Estimator, call at (925) 829-9220. When submitting any public works bid please include your DUNS number and DIR number. For questions regarding registration for DIR use the link at: [www.dir.ca.gov/Public-Works/PublicWorks.html](http://www.dir.ca.gov/Public-Works/PublicWorks.html)

If you need DBE support services and assistance in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies or related assistance or services, for this project call the Estimator at (925) 829-9220, or contact your local Small Business Development Center Network (<http://californiasbdc.org>) or contact the California Southwest Transportation Resource Center ([www.transportation.gov/osdbu/SBTRCs](http://www.transportation.gov/osdbu/SBTRCs)). DGC is willing to breakout portions of work to increase the expectation of meeting the DBE goal.

At our discretion, 100% Payment and 100% Performance bonds may be required as a subcontract condition. This will be a PREVAILING WAGE JOB. DGC is an Equal Opportunity/Affirmative Action Employer.

## DESILVA GATES CONSTRUCTION

11555 Dublin Boulevard • P.O. Box 2909  
Dublin, CA 94568-2909  
(925) 829-9220 / FAX (925) 803-4263  
Estimator: **JIM YACKLEY**  
Website: [www.desilvagates.com](http://www.desilvagates.com)  
An Equal Opportunity/Affirmative Action Employer

DeSilva Gates Construction (DGC) is preparing a bid as a Prime Contractor for the project listed below:

**BUCHANAN FIELD AIRPORT RUNWAY 14L-32R REHABILITATION**  
County Project No. 4855-4661-SAS-6X5324  
Federal Project No. 3-06-0050-025-2019  
Disadvantaged Business Enterprise Goal Assigned is 7%

Engineer's Estimate: \$3,575,000 Base/\$750,000  
Alternate 1/\$463,000 Alternate 2  
Working Days: 94 CD Base/10 CD Alternate  
1/12 CD Alternate 2

OWNER

CONTRA COSTA COUNTY  
255 Glacier Drive, Martinez, CA 94553

**BID DATE: JUNE 25, 2019 @ 2:00 P.M.**

DGC is soliciting quotations from certified Disadvantaged Business Enterprises, for the following types of work and supplies/materials including but not limited to:

COLD PLANE, CRACK SEALING, ELECTRICAL, EMULSION SUPPLIER, JOINT SEAL, PAVEMENT GROOVING, ROADWAY EXCAVATION, STRIPING, SURVEY/STAKING, SWPPP/WATER POLLUTION CONTROL PLAN PREPARATION, TRUCKING, WATER TRUCKS, STREET SWEEPING, HOT MIX ASPHALT P-401 MATERIAL, ASPHALT OIL SUPPLIER.

Plans and specifications may be reviewed at our offices located at 11555 Dublin Boulevard, Dublin, CA or 7700 College Town Drive, Sacramento, CA, or at your local Builders Exchange, or reviewed and downloaded from the ftp site at <ftp://ftp%25desilvagates.com:f7pa55wd@pub.desilvagates.com> (if prompted the username is <ftp://desilvagates.com> and password is f7pa55wd) or from the Owner's site at <http://www.cccounty.us/pwprojects>

Fax your bid to (925) 803-4263 to the attention of Estimator Jim Yackley. If you have questions for the Estimator, call at (925) 829-9220. When submitting any public works bid please include your DUNS number and DIR number. For questions regarding registration for DIR use the link at: [www.dir.ca.gov/Public-Works/PublicWorks.html](http://www.dir.ca.gov/Public-Works/PublicWorks.html)

If you need DBE support services and assistance in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies or related assistance or services, for this project call the Estimator at (925) 829-9220, or contact your local Small Business Development Center Network (<http://californiasbdc.org>) or contact the California Southwest Transportation Resource Center ([www.transportation.gov/osdbu/SBTRCs](http://www.transportation.gov/osdbu/SBTRCs)). DGC is willing to breakout portions of work to increase the expectation of meeting the DBE goal.

At our discretion, 100% Payment and 100% Performance bonds may be required as a subcontract condition. This will be a PREVAILING WAGE JOB. DGC is an Equal Opportunity/Affirmative Action Employer.

## DESILVA GATES CONSTRUCTION

**CM/GC: DESILVA GATES CONSTRUCTION**  
11555 Dublin Boulevard • P.O. Box 2909  
Dublin, CA 94568-2909  
(925) 829-9220 / FAX (925) 803-4263  
Chief Estimator: **GARRY DAY**  
Website: [www.desilvagates.com](http://www.desilvagates.com)  
An Equal Opportunity/Affirmative Action Employer

DeSilva Gates Construction (DGC) is requesting bids for the project listed below:

**TREASURE ISLAND STREET IMPROVEMENTS Sub-Phase 1B, 1C and 1E, San Francisco, CA**  
Contract No. TICD-19-03

Small Business Enterprise Goal Assigned is 41%

OWNER

TREASURE ISLAND DEVELOPMENT AUTHORITY  
1 Sansome Street, Suite 3200,  
San Francisco, CA 94104

**BID DATE: JULY 11, 2019 @ 2:00 P.M.**

We hereby encourage responsible participation of local Small Business Enterprises/Local Business Enterprises, and solicit their contractor or materials and/or suppliers quotation for the following types of work including but not limited to:

UTILITY CONSTRUCTION, INCLUDING WET UTILITIES (STORM WATER, STORM WATER FORCE MAIN, SANITARY SEWER, SANITARY SEWER FORCE MAIN, LOW PRESSURE WATER, STORM WATER AND SANITARY SEWER TREATMENT PLAN UTILITIES), AND DRY UTILITIES (JOINT TRENCH, ELECTRIC 12KV UNDERGROUND SUBSTRUCTURE, DTIS SUBSTRUCTURE, TELECOM COMMUNICATION SUBSTRUCTURE); SANITARY SEWER PUMP STATION AND LIFT STATION CONSTRUCTION; ROADWAY RETAINING WALL CONSTRUCTION; STRUCTURAL CONCRETE; ARCHITECTURAL CONCRETE; TRAFFIC CONTROL; ROADWAY AND SURFACE IMPROVEMENTS; HARDSCAPE; STREET LIGHTING; TRAFFIC SIGNALS; SITE FURNISHINGS; STORM WATER PLAN IMPROVEMENTS; ROADWAY PLANTING, IRRIGATION AND LANDSCAPE; STREETScape PLANTING, IRRIGATION AND LANDSCAPE; AND STORM WATER PLANTING, IRRIGATION AND LANDSCAPING.

Plans and specifications may be reviewed and downloaded from the Dropbox site at <https://www.dropbox.com/sh/f6sgllceigsj7z/AAD0IE4iy4kQD6ztp59gDQQA?dl=0>

Information is also available on the City and County of San Francisco's website at <https://sfttreasuresland.org/contracting-ticd>

A Pre-Bid Conference will be held on June 20, 2019 at 10:00 AM located at One Avenue of Palms, Suite 216, San Francisco, CA 94130.

Fax your bid to (925) 803-4263 or email it to [gday@desilvagates.com](mailto:gday@desilvagates.com) to the attention of Chief Estimator Garry Day. If you have questions, please email.

If you need SBE/LBE support services and assistance in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies or related assistance or services for this project call the Estimator at (925) 829-9220. DGC is willing to breakout portions of work to increase the expectation of meeting the SBE/LBE goal.

At our discretion, 100% Payment and 100% Performance bonds may be required as a subcontract condition. This will be a PREVAILING WAGE JOB. DGC is an Equal Opportunity/Affirmative Action Employer.





# California Sub-Bid Request Ads



Requests quotes from qualified **Department of General Services (DGS) certified Small Businesses and Micro Businesses** Subcontractors/Vendors/Suppliers for the following (but not limited to) work:

**Surveying, NPDES Monitoring and Compliance, Quality Control Inspection and Compliance, Site Clearing & Demolition, Well Abandonment, Landscaping, Planting & Irrigation, Hydroseed, Traffic Control & Signage, Chain Link Fence, Minor AC Paving, RCP Pipe Supply**

**SANTA CLARA VALLEY WATER DISTRICT  
UPPER LLAGAS CREEK FLOOD PROTECTION PROJECT  
Phase 1: Reach 4, Portion of Reach 5, Reach 7A, and  
Lake Silveira Mitigation**

**Santa Clara County, California**

**Project No. 26174052 Contract No. C0645 SBE GOAL 30%**

**REVISED BID DATE July 2, 2019 @ 2:00 p.m.**

***Sub & Supplier Quotes Due Prior***

**Sukut Construction, LLC**

4010 W. Chandler Avenue, Santa Ana, CA 92704

Contact: Dave Grattan

Phone: (714) 540-5351 • Fax: (714) 545-2003 • Email: [estimating@sukat.com](mailto:estimating@sukat.com)

Plans/specs are available for viewing at our office by appointment, via Sukut's FTP site, or may be obtained from Owner. Subcontractors must be prepared to furnish 100% performance and payment bonds and possess current insurance and workers' comp coverage. Sukut will assist Qualified Subcontractors in obtaining bonds, insurance, and/or lines of credit. Please contact Sukut for assistance in responding to this solicitation. Subcontractors/Vendors will be required to sign Sukut's Standard Subcontract/Purchase Order. Copies are available for examination.

Sukat Construction's listing of a Subcontractor in its bid to the agency is not to be construed as an acceptance of all of the Subcontractor's conditions or exceptions included with Subcontractor's price quotes. Quotations must be valid for the same duration as specified by Owner for contract award.

Include SBE participation on your quote including SBE name, address, Certification ID, DIR, and CSLB numbers.

**Sukat Construction, LLC  
An Equal Opportunity Employer**



**Manson Construction Co.**  
1401 Marina Way South Ste. 330  
Richmond, CA 94804  
TEL: 510-232-6319 • FAX: 510-232-4528

REQUEST FOR QUALIFIED AND CERTIFIED SBE SUBCONTRACTORS AND SUPPLIERS FOR:

**SAN FRANCISCO BAY AREA RAPID TRANSIT  
CONTRACT NO. 09DJ-160 TBT CP ANODE SLED  
AND CABLE REPLACEMENT PROJECT  
PROJECT BID DATE: JUNE 25, 2019 AT 2 P.M.**

Quotes are requested for various items of work including but not limited to:

Aggregate, Diving, Engineering (Naval Architect), Electrical, Fuel Systems – Diesel, Inspection, Landfill, Towing, Trucking, Underwater Surveyor.

**Project Description:** *The Work, in general, consists of providing all labor, materials, hardware, tools, barges, Global Positioning System (GPS) navigation, diving and underwater safety systems and other equipment necessary to replace existing anode cable through the Trans-Bay Tube (TBT) and anode sleds located underwater in the San Francisco Bay with District-Furnished Material (DFM) and Contractor-Furnished Materials (CFM). The Contractor shall replace existing equipment to provide functional Cathodic Protection (CP) system for BART's TBT in the San Francisco Bay, as indicated.*

Manson construction is willing to break out items of work into economically feasible units to encourage SBE participation. 100 % payment and performance bonds are required but can be waived with prior approval for special cases. Manson will pay bond premium up to 1.5%.

This Contract has a labor agreement wherein Manson is signatory to Piledrivers and Operators, and is subject to the "Buy America" requirements of 49 USC 5323(j), and applicable regulations in 49 CFR Part 661. Current insurance and workers compensation coverage including USL&H and waiver of subrogation is required.

All subcontractors, suppliers, consultants and other third parties interested in this high security project MUST submit a request for a Third Party Non-Disclosure Agreement (Third Party NDA) in order to be eligible to review the drawings and specifications. The Third Party NDA may be obtained by downloading from BART's website (link shown below- the NDA form is attached under Contract 09DJ-160 (<https://www.bart.gov/about/business/procurement/contractsout>)). Note, BART anticipates that within 14 Days after receipt of the NDA, 3rd parties will be notified about the results of their clearance. Companies need to follow the instructions on the Third Party NDA and submit to BART's District Secretary's Office (mailing address is shown on the NDA). PLEASE DO NOT SEND THE FORM TO MANSON CONSTRUCTION CO.

The following must be submitted with Quote by COB 6/23/19: Firms must possess & provide current contractor's license # & DIR registration # on the quote. SBE means a small business concern certified as an SBE by the District or DBE certified under the CUCP. Further, the firm shall meet the SBA size standard for the specific NAICS code they are certified for. Provide the SBE/DBE #. Quotes must be valid for 120 days.

For scope clarifications, to view plans and specifications, or to submit quotes contact Chris Schaeffer at [cschaeffer@mansonconstruction.com](mailto:cschaeffer@mansonconstruction.com) or 510-232-6319 ext. 2380. YOU MUST BE SSI CLEARED BEFORE YOU CAN VIEW CONTRACT DOCUMENTS. For questions regarding the Third Party NDA, you can also contact Kelly Duncan, [kduncan@mansonconstruction.com](mailto:kduncan@mansonconstruction.com).

*An Equal Opportunity Employer*



## DIVERSITY OUTREACH

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# California Sub-Bid Request Ads

**PROJECT: Improvements to Taxiway C, Long Beach Airport • Invitation #: R-7139**

**OWNER: CITY OF LONG BEACH – DBE GOAL 8%**

**BID DATE: JULY 1ST, 2019 • BID TIME: 10:00 A.M.**

**\*\*Please respond by 5:00 p.m., JUNE 30TH, 2019\*\***

**Coffman Specialties, Inc. (CSI) is requesting quotes from all qualified subcontractors and suppliers for the following items of work, including but not limited to:**

- TRUCKING / DIRT, BASES, ASPHALT
- EARTHWORK / GRADING / PAVEMENT DEMO
- DISPOSAL OF SOILS, PAVEMENTS & DEBRIS
- MILLING / PULVERIZING / LIME TREATED SUBBASE
- EQUIPMENT RENTAL
- WATER TRUCK
- STREET SWEEPING
- LEAD COMPLIANCE PLAN / ADL WORK
- SWPPP / WPC
- SURVEY
- QUALITY CONTROL
- PAVEMENT MARKING / STRIPING
- TRAFFIC CONTROL DEVICES / LIGHTS AND BARRICADES
- ASPHALT / ASPHALT PAVING / ASPHALT DIKE
- EROSION CONTROL
- CONCRETE SAWCUT & SEALING
- CONCRETE / MINOR CONCRETE
- CLEAR & GRUB
- AIRFIELD LIGHTING AND ELECTRICAL
- AGGREGATE SUPPLY / AGGREGATE BASE

Coffman Specialties, Inc. is signatory to Operating Engineers, Laborers, Teamsters, Cement Masons and Carpenters unions. Quotations must be valid for the same duration as specified by the Owner for contract award. Insurance and 100% Payment & Performance Bonds will be required, and will pay up to 1.5% for the cost of the bond. Waiver of Subrogation will be required. We will provide assistance/advice with obtaining Bonds/Insurance/Credit/Equipment/Materials and/or supplies. **\*\*Subcontractors must provide a current contractor's license number and Department of Industrial Relations (DIR) current registration number with their quote.**

Plans and specs are available at no cost to interested firms. Please contact our office @ (858) 536-3100, email us: [estimating@coffmanspecialties.com](mailto:estimating@coffmanspecialties.com) or you can visit our San Diego Office. We are an EOE & seriously intend to negotiate with qualified firms.

\*\*Please send quotes via email to [estimating@coffmanspecialties.com](mailto:estimating@coffmanspecialties.com) or via fax to (858) 586-0164

If you have any questions or need further information, please contact Gus Rios or Marty Keane @ (858) 536-3100



9685 Via Excelencia, Ste 200 • San Diego, CA 92126  
 Phone: (858) 536-3100 • Bid Fax: (858) 586-0164  
 e-mail inquiries to: [estimating@coffmanspecialties.com](mailto:estimating@coffmanspecialties.com)



**O.C. Jones & Sons, Inc.**  
 1520 Fourth Street • Berkeley, CA 94710  
 Phone: 510-526-3424 • FAX: 510-526-0990  
 Contact: Jean Sicard

**REQUEST FOR LIABE/LBABE/SBE/VSBE SUBCONTRACTORS AND SUPPLIERS FOR:**

**Airport Perimeter Dike Improvements (Phase 1B)**

**Oakland International Airport Port of Oakland Project #2017-12-A1**

**BID DATE: July 10, 2019 @ 12:00 PM**

We are soliciting quotes for (including but not limited to): Trucking, SWPPP, Air Operations Area Construction Traffic Control, Air Operations Area FOD Control, Traffic Control Systems Outside of Air Operations Area, Survey, Clearing, Develop & Execute MMS Investigation Plan, Furnish & Install Geogrid, Furnish & Install Grade Separation Fabric, Type 1 Riprap, Type 2 Riprap, Steel Sheet Pile, Cone Penetrometer Tests, Cement Bentonite Cutoff Wall, Erosion Control Blanket, Fiber Rolls, Chain Link Fence, Slide Gate, Storm Drain Manholes, HDPE Storm Drain Pipe, Signs and Sign Posts, Dispose Abandoned Fuel Pipe, EBMUD Galvanic Anode Test Box, Hydroseed & Mulch, Weir Structure and 36" Culvert, Adjust Utilities, Imported Fill, Import Borrow, and Construction Materials

An Equal Opportunity Employer

100% Performance & Payment Bonds may be required. Worker's Compensation Waiver of Subrogation required. The Port of Oakland Maritime and Aviation Project Labor Agreement (MAPLA) [2016] V.1 applies to this project. Please call OCJ for assistance with bonding, insurance, necessary equipment, material and/or supplies. OCJ is willing to breakout any portion of work to encourage LIABE/LBABE/SBE/VSBE participation. Plans & Specs are available for viewing at our office or through.



**Floating Fire Station 35  
 Pier 22.5, SF, CA.**

**BID DATE: Friday July 12, 2019 at 3:00 p.m.  
 EMAIL TO: Bill Krill Bkrill@swinerton.com**

**Swinerton Builders is requesting subcontractor bids from all qualified subcontractors 15% LBE Participation required, must be Certified by City of San Francisco. Best Value Award - Construction Start 01/06/2020**

**SCOPE OF WORK:**

To protect against sea-level rise and earthquakes, the City of San Francisco has awarded to Swinerton Builders a new two story 16,000 gsf Fire Station on top of a floating barge at piers 22.5/24 (just north of the Bay Bridge) in San Francisco. The float will initially be located at Pier 1 on Treasure Island and then moved to Pier 22.5 in San Francisco. The project is fully designed, sits on Port of San Francisco land and will be managed by the San Francisco Department of Public Works with funding thru the Emergency Safety and Emergency Response (ESER) Bond passed in 2014. Project includes a steel frame building, Exterior metal panels, three Fire Boats, various small craft and living quarters for Fire crews and officers.

**TRADES BIDDING:**

**Structural Steel & Stairs, Miscellaneous Metals, Roofing, Exterior Metal Panels, Glazing, Tiling, Elevator, Fire Protection, Plumbing and Electrical**

**Non-Mandatory Pre-Bid Meeting at Swinerton on 6/26 from 9:00-10:00 am**

**PLANS & SPECIFICATIONS:**

Available thru Swinerton "Smartbid" – contact

Bill Krill at [Bkrill@swinerton.com](mailto:Bkrill@swinerton.com) and from:

<https://secure.smartinsight.co/#/PublicBidProject/447699>

**WE REQUEST BIDS FROM ALL SUBS FOR ABOVE TRADES**

**Please submit your bid to**

**[Bkrill@swinerton.com](mailto:Bkrill@swinerton.com)**

**"Swinerton is an Equal Employment Opportunity, Minority, Women, Disability, and Veteran Employer"**

**Proven Management, Inc.**

225 3rd Street, Oakland, CA 94607  
 Phone: 510-671-0000 • Fax: 510-671-1000

Requests proposals/quotes from all qualified and certified SBE, LBE, DBE, MBE, WBE, subcontractors, suppliers, and truckers for the following project:

**AIRPORT PERIMETER DIKE IMPROVEMENTS, PHASE 1B**

**OAKLAND INTERNATIONAL AIRPORT PROJECT #2017-12-A1**

**Bids: JULY 10, 2019 @ Noon**

Work includes but is not limited to: SWPPP; demolition; earthwork; temp barricades; clearing & grubbing; excavation; cement-bentonite cutoff walls; riprap; steel sheet pile walls; sliding gate; chain link fences & gates; asphalt concrete; storm drain piping & manholes; roadside signs; hydroseeding & mulch; erosion control; traffic control; exterior metal painting

Bonding, insurance, lines of credit and any technical assistance or information related to the plans & specifications & requirements for the work will be made available to interested SBE/LBE/DBE/MBE/WBE certified suppliers, subcontractors, and truckers. Assistance with obtaining necessary equipment, supplies, materials, or related assistance or services for this project will also be offered to interested SBE/LBE/DBE/MBE/WBE firms. PMI is signatory to the Operating Engineers, Carpenters, and Laborers Collective Bargaining Agreements.

100% Payment & Performance bonds will be required from a single, Treasury-listed surety company subject to PMI's approval. PMI will pay bond premium up to 1.5%. Subcontractors awarded on any project will be on PMI's standard form for subcontract without any modifications. For questions or assistance required on the above, please call.

**We are an Equal Opportunity Employer**

# Tutor Perini/O & G Joint Venture (TPOG)



## SEEKING DBE FIRMS

FOR SUBCONTRACTING OPPORTUNITIES ON THE WESTSIDE  
PURPLE LINE EXTENSION SECTION 2 PROJECT

**OWNER: LOS ANGELES COUNTY METROPOLITAN TRANSPORTATION AUTHORITY (LACMTA)**



## INTERESTED IN WORKING WITH TPOG?

TPOG issues Notice of Interest (NOI) Emails to all Tutor Perini/O & G Joint Venture registered vendors notifying them of upcoming 1st tier opportunities on the project. All CUCP certified DBEs vendors based in Southern California are already registered with TPOG. Please contact us if your firm is not receiving TPOG Notices of Interest by sending a note to:

**[Nareg@moderntimesinc.com](mailto:Nareg@moderntimesinc.com)**

### **BONDING, LINES OF CREDIT, AND INSURANCE SUPPORT SERVICES:**

TPOG is willing to assist DBE Subcontractors and suppliers in obtaining access to bonds, lines of credit and insurance. Please email Nareg Bostanian for your requests for assistance.

TPOG is soliciting in good faith all interested subcontractors as well as certified DBE firms. If you are interested in bidding or have any questions in relation to the scope, please email DBE Project Coordinator: Nareg Bostanian or visit the website below. <http://www.tpogjv4purpleline.com/index.html>



# Public Legal Notices

## SAN FRANCISCO BAY AREA RAPID TRANSIT DISTRICT

### PUBLIC NOTICE: BAY AREA RAPID TRANSIT DISTRICT

The San Francisco Bay Area Rapid Transit District (District) has established a proposed Triennial Disadvantaged Business Enterprise (DBE) goal for Federal Transit Administration (FTA) assisted projects during fiscal years 2020 through 2022 (October 1, 2019 - September 30, 2022).

The District will achieve its DBE goal using race and gender-conscious measures, as well as race and gender-neutral measures. The District proposes an overall goal of 26% for FFY 2020-2022 for FTA-assisted projects, of which 9% is race-conscious and 17% is race-neutral.

If you would like to provide comment on the District's proposed Triennial DBE goal, please send your comments to Office of Civil Rights Program Manager Joseph Towner: Email: JTowner@bart.gov

Fax: (510) 464-7585

Mail: 300 Lakeside Drive, 16th Floor, Oakland, CA 94612

Website: bart.gov/about/business/ocr

6/20/19

CNS-3265100#

SMALL BUSINESS EXCHANGE



#### CITY & COUNTY OF SAN FRANCISCO DEPARTMENT OF PUBLIC WORKS

#### VARIOUS LOCATIONS PAVEMENT RENOVATION NO. 41 AND SEWER REPLACEMENT

Sourcing Event ID No. 000002276

Contract No. 1000013344

(PW VL PAVE RENOV NO.41 & SWR)

Sealed bids will be received at 1155 Market Street, 4th Floor, San Francisco, California 94103 until **2:30:00 p.m. on July 31, 2019**, after which they will be publicly opened and read. Digital files of Bid Documents, Plan Holders Lists, and Addenda may be downloaded at no cost from the Public Works Electronic Bid Documents Download site at [www.sfpublicworks.org/biddocs](http://www.sfpublicworks.org/biddocs). Please visit the Contracts, Bids and Payments webpage at [www.sfpublicworks.org](http://www.sfpublicworks.org) for more information (click on Resources > Contractor Resources). Notices regarding Addenda and other bid changes will be distributed by email to Plan Holders.

The Work is at various locations throughout San Francisco, California and consists of pavement renovation, sewer replacement, traffic control, and all associated work. The time allowed for completion is 350 consecutive calendar days. The Engineer's estimate is approximately \$3,800,000. For more information, contact the Project Manager, **Ramon Kong** at 415-554-8280.

**On July 1, 2014, the registration program under section 1725.5 of the California Labor Code went into effect. The program requires that all contractors and subcontractors who bid or work on a public works project register and pay an annual fee to the California Department of Industrial Relations ("DIR").**

**No contractor or subcontractor may be listed in a bid or awarded a contract for a public works project unless registered with the DIR as required by Labor Code section 1725.5 [with limited exceptions from this requirement for bid purposes only under Labor Code section 1771.1(a)].**

This Project shall incorporate the required partner-

ing elements for **Partnering Level 1**. Refer to Section 01 31 33 for more details.

Pursuant to San Francisco Administrative Code ("Administrative Code") Section 6.25 and Chapter 25 of the Environment Code, "Clean Construction" is required for the performance of all work.

This Contract is subject to the requirements of Administrative Code Chapter 12X, which prohibits the City from entering into any Contract with a Contractor that has its United States headquarters in a state ("Covered State") with laws that perpetuate discrimination against LGBT populations or where any or all of the work on the contract will be performed in any of those states. A list of states on the Covered State List can be found at: <https://oag.ca.gov/ab1887>.

The Specifications include liquidated damages. Contract will be on a Unit Price basis. Progressive payments will be made.

The Contract will be awarded to the lowest responsible responsive bidder.

A bid may be rejected if the City determines that any of the bid item prices are materially unbalanced to the potential detriment of the City.

Bid discounts may be applied as per Administrative Code Chapter 14B. LBE Subcontracting Participation Requirement is 25%. Call Selormey Dzikunu at 415-554-8369 for details. In accordance with Administrative Code Chapter 14B requirements, all bidders shall submit documented good faith efforts with their bids, except those who exceed the above stated LBE Subcontracting Participation Requirement by 35%. Bidders must achieve 80 out of 100 points to be deemed responsive. Bidders will receive 15 points for attending the pre-bid conference, if scheduled. Refer to CMD Form 2B.

**A pre-bid conference will be held on June 28, 2019; 10:00 a.m., at 1680 Mission Street, 3rd Floor.**

For information on the City's Surety Bond and Finance Program, call 415-986-3999 or [bond@imwis.com](mailto:bond@imwis.com).

A corporate surety bond or certified check for ten percent (10%) of the amount bid must accompany each bid. Administrative Code Section 6.22(a) requires all construction greater than \$25,000 to include performance and payment bonds for 100% of

the contract award.

**Class "A" license required to bid.**

In accordance with Administrative Code Chapter 6, no bid is accepted and no contract in excess of \$600,000 is awarded by the City and County of San Francisco until such time as the Mayor or the Mayor's designee approves the contract for award, and the Director of Public Works then issues an order of award. Pursuant to Charter Section 3.105, all contract awards are subject to certification by the Controller as to the availability of funds.

Minimum wage rates for this project must comply with the current General Prevailing Wage as determined by the State Department of Industrial Relations. Minimum wage rates other than applicable to General Prevailing Wage must comply with Administrative Code Chapter 12P, Minimum Compensation Ordinance.

This Project is subject to the requirements of the San Francisco Local Hiring Policy for Construction ("Policy") as set forth in Administrative Code Section 6.22(g). Bidders are hereby advised that the requirements of the Policy will be incorporated as a material term of any contract awarded for the Project. Refer to Section 00 73 30 of the Project Manual for more information.

Bidders are hereby advised that the Contractor to whom the Contract is awarded must be certified by the Contract Monitoring Division as being in compliance with the Equal Benefits Provisions of Chapter 12B of the Administrative Code within two weeks after notification of award.

If a bidder objects on any ground to any bid specification or legal requirement imposed by this Advertisement for Bids, the bidder shall, no later than the 10th working day prior to the date of Bid opening, provide written notice to the Contract Administration Division, San Francisco Public Works, setting forth with specificity the grounds for the objection.

Right reserved to reject any or all bids and waive any minor irregularities.

6/27/19

CNS-3266770#

SMALL BUSINESS EXCHANGE



# California Sub-Bid Request Ads

## Shimmick Construction Company Inc.

8201 Edgewater Drive, Suite 202 • Oakland, CA 94621  
Phone (510) 777-5000 • Fax (510) 777-5099

LIABE, LBABE, VSBE, SBE Subcontractor/Supplier Bids Requested For:

### Port of Oakland

Airport Perimeter Dike Improvements

BID DATE: Wednesday, June 26th, 2019

Fax all quotes to 510-777-5099 or email to [northwest.estimated@shimmick.com](mailto:northwest.estimated@shimmick.com)

Requesting certified LIABE, LBABE, VSBE, SBE Subcontractor and Supplier Quotes on: *Clear and Grub, Contaminated Soil, Demo, Earthwork, Environmental, Erosion Control, Fence, Landscape, Piles-General, Signs, Soil Cement, Soil Mix, Soil Stabilization, Trucking, Utility Work, Aggregate, Fabric, Pile-Sheet, Precast-Utility, Ready Mix, Utility Pipe-RCP*

Please visit [www.portoakland.com/Bids](http://www.portoakland.com/Bids) for more information.

You may also contact Natasha Inglis at [ninglis@shimmick.com](mailto:ninglis@shimmick.com) for access to the documents.

Subcontractors and Suppliers interested in this project may contact Aron Oshio by email at [aoshio@shimmick.com](mailto:aoshio@shimmick.com).

100% Performance and Payment bonds with a surety company subject to approval of Shimmick Construction Company, Inc. are required of subcontractors for this project. Shimmick Construction will pay bond premium up to 1.5%. Subcontractors will be required to abide by terms and conditions of the AGC Master Labor Agreements and to execute an agreement utilizing the latest SCCI Long Form Standard Subcontract incorporating prime contract terms and conditions, including payment provisions. Shimmick Construction's listing of a Subcontractor is not to be construed as an acceptance of all of the Subcontractor's conditions or exceptions included with the Subcontractor's price quote.

Shimmick Construction requires that Subcontractors and Suppliers price quotes be provided at a reasonable time prior to the bid deadline to enable a complete evaluation. For assistance with bonding, insurance or lines of credit contact Scott Fairgrieve at (510) 777-5000.

## Proven Management, Inc.

225 3rd Street, Oakland, CA 94607

Phone: 510-671-0000 • Fax: 510-671-1000

PMI requests proposals/quotes from all qualified California Department of General Services (DGS) certified Small businesses & Micro businesses.

### UPPER LLAGAS CREEK FLOOD

#### PROTECTION PROJECT

PHASE 1 – Reach 4, Portion of Reach 5, Reach 7A &

Lake Silveira Mitigation

Santa Clara Valley Water District

Contract No.C0645 / Project No. 26174052

REVISED BID DATE: July 2, 2019 @ 2pm

DGS certified small businesses & micro businesses wanted for the following items, including, but not limited to: SWPPP; Demo; Clearing/Grubbing; Surveying; Constr Staking; Erosion Control; Temp Silt Fence, Fiber Roll, Hydroseeding; Earthwork; AC Paving; Curb, Gutter, Sidewalk, Handicap Ramp & Driveway; Site Utilities; Traffic Control; Chain Link Fences & Gates; CIP Concrete; Rebar; Flap Gates; Landscape & Revegetation; Log Piles; Culverts; Removal & Disposal of Haz Waste Mat's

Bonding, insurance, lines of credit and any technical assistance or information related to the plans & specifications & requirements for the work will be made available to interested DGS certified small & micro business suppliers & subcontractors. Assistance with obtaining necessary equipment, supplies, materials, or related assistance or services for this project will also be offered to interested DGS certified small & micro business suppliers, subcontractors, truckers. PMI is signatory to the Operating Engineers, Carpenters, and Laborers Collective Bargaining Agreements.

100% Payment & Performance bonds will be required from a single, Treasury-listed surety company subject to PMI's approval. PMI will pay bond premium up to 1.5%. Subcontractors awarded on any project will be on PMI's standard form for subcontract without any modifications. For questions or assistance required on the above, please call.

We are an Equal Opportunity Employer

## 8 traits of successful entrepreneurs--Do you have what it takes?

### Continued from page 1

and able to think on a more universal level in that regard. They are also often very passionate about their ideas that drive toward these ultimate goals and are notoriously difficult to steer off the course.

### 3. Strong sense of basic ethics and integrity

Business is sustainable because there is a common, understood code of ethics universally that underpins the very fabric upon which commerce is conducted. While cheaters and thieves may win in the short term, they invariably lose out in the long run. You will find that successful, sustainable business people maintain the highest standards of integrity because, at the end of the day, if you cannot prove yourself a credible business person and nobody will do business with you, you are out of business. With importance in working with clients or leading a team, effective leaders admit to any error made and offer solutions to correct rather than lie about, blame others for, or dwell on the problem itself.

### 4. Willingness to fail

Successful entrepreneurs are risk takers who have all gotten over one very significant hurdle: they are not afraid of failure. That's not to say that they rush in with reckless abandon. In fact, entrepreneurs are often successful because they are calculating and able to make the best decisions

in even the worst of cases. However, they also accept that, even if they make the best decision possible, things don't always go according to plan and may fail anyhow. If you've heard the old adage, "nothing ventured, nothing gained," that's exactly what it's saying: do not be afraid to fail, put it out there and give it your best shot. Again, there's not one successful entrepreneur out there sitting on his couch asking, "what if?"

### 5. Serial innovators

Entrepreneurs are almost defined by their drive to constantly develop new ideas and improve on existing processes. In fact, that's how most of them got into business in the first place. Successful people welcome change and often depend on it to improve their effectiveness as leaders and ultimately the success of their businesses as many business concepts rely on improving products, services and processes in order to win business.

### 6. Know what you don't know

While successful entrepreneurs are typically strong personalities overall, the best have learned that there's always a lesson to be learned. They are rarely afraid to ask questions when it means the answers will provide them insight they can then leverage to effect. Successful entrepreneurs are confident, but not egotistical to the point that their bull-headedness is a weakness that continually prohibits them from seeing a bigger picture

and ultimately making the best decisions for the business.

### 7. Competitive spirit

Entrepreneurs enjoy a challenge and they like to win. They would have to since starting a business is pretty much one of the biggest challenges a person can take on in their lifetime. In business it's a constant war with competition to win business and grow market share. It's also a personal challenge to use all of this to focus inward and grow a business from nothing into a powerhouse that either makes a lot of money or is so effective that it is sold or acquired for a profit as well.

### 8. Understand the value of a strong peer network

In almost every case, entrepreneurs never get to success alone. The best understand it takes a network of contacts, business partners, financial partners, peers and resources to succeed. Effective people nurture these relationships and surround themselves with people who can help make them more effective. Any good leader is only as good as those who support him.

### SOURCE:

<https://www.mbda.gov/news/blog/2010/07/8-traits-successful-entrepreneurs-do-you-have-what-it-takes>





# California Sub-Bid Request Ads



**Gallagher & Burk, Inc.**

344 High Street • Oakland, CA 94601  
 Phone: (510) 261-0466 • FAX (510) 261-0478  
 Estimator: **Eric Allred**  
 Website: [www.gallagherandburk.com](http://www.gallagherandburk.com)

Gallagher & Burk, Inc. (GBI) is preparing a bid as a Prime Contractor for the project listed below:  
**SAFE ROUTES TO TRANSIT IMPROVEMENTS COLLEGE AVENUE FROM BROADWAY TO ALCATRAZ AVENUE - PROJECT NO. 1000653 LOCAL/SMALL LOCAL BUSINESS**  
**ENTRISE GOAL ASSIGNED IS 50%**

**OWNER: CITY OF OAKLAND,  
 250 FRANK H. OGAWA PLAZA, SUITE 4314,  
 OAKLAND, CA 94612**

**BID DATE: June 27th, 2019 @ 2:00 P.M.**

We hereby encourage responsible participation of Local/Small Local Business Enterprises, and solicit their subcontractor or materials and/or suppliers quotation for the following types of work including but not limited to:

**Adjust Iron, Cold Plane, Construction Area Signs, Crack Sealing, Electrical, Minor Concrete, Slurry Seal, Striping, Surveys/Staking, SWPPP Prep/Water Pollution Control Plan Prepa, Traffic Control Material Supplier Traffic Control/Engineer, Tree Removal/Trimming/Underground, Trucking, Water Trucks, Street Sweeping, HMA (Type A) Material, HMA (Type B) Material.**

Plans and specifications may be reviewed at our offices located at 11555 Dublin Boulevard, Dublin, CA or 7700 College Town Drive, Sacramento, CA or at your local Builders Exchange, or reviewed and downloaded from the ftp site at <ftp://ftp%25gallagherburk.com:f7pa55wd@pub.gallagherburk.com> (if prompted the username is [ftp@desilvagates.com](ftp://ftp%25desilvagates.com) and password is [f7pa55wd](ftp://ftp%25desilvagates.com)) or from the Owner's site at [www.dot.ca.gov/hq/esc/oe/weekly\\_ads/all\\_adv\\_projects.php](http://www.dot.ca.gov/hq/esc/oe/weekly_ads/all_adv_projects.php)

Fax your bid to (510) 261-0478 to the attention of Estimator Eric Allred. If you have questions for the Estimator, call at (510) 261-0466. When submitting any public works bid please include your DUNS number and DIR number. For questions regarding registration for DIR use the link at [www.dir.ca.gov/Public-Works/PublicWorks.html](http://www.dir.ca.gov/Public-Works/PublicWorks.html)

If you need DBE support services and assistance in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies or related assistance or services, for this project call the Estimator at (510) 261-0466, or contact your local Small Business Development Center Network (<http://californiasbdc.org>) or contact the California Southwest Transportation Resource Center ([www.transportation.gov/osdbu/SBTRCs](http://www.transportation.gov/osdbu/SBTRCs)). GBI is willing to breakout portions of work to increase the expectation of meeting the DBE goal.

At our discretion, 100% Payment and 100% Performance bonds may be required as a subcontract condition. This will be a PREVAILING WAGE JOB. GBI is an equal opportunity/affirmative action employer.



10704 Shoemaker Ave., Santa Fe Springs, CA 90670  
 Tel: (562) 946-1816, Fax: (562) 946-3823  
 Contact: Coryn Reichenau  
 Email : [coryn.reichenau@kiewit.com](mailto:coryn.reichenau@kiewit.com)

**Owner: San Diego County Water Authority  
 Project Name: San Diego 28 Flow Control and Alvarado Hydroelectric Facilities; Spec. 647 REBID  
 Location: 5510 Kiowa Drive, San Diego, CA 92120  
 Bid Date: July 2, 2019 at 2:00p.m.**

Kiewit Infrastructure West Co. (Kiewit) is seeking sub-quotes from Small Business from SCOOP Network; Small Disadvantaged Business, or a HUB zone business by the U.S. Small Business Administration; or business certified by the U.S. federal government's System of Award Management; or certified as a Disadvantaged Business Enterprise by Caltrans' or by the one of the signatory agencies within the California Unified Certification Program; or Metropolitan Water District of California's Regional/ Small Business Program; or certified by the City of San Diego's Small Local Business Enterprise and Emerging Local Business Enterprise Program; or certified as a Small Business or as a Disabled Veteran Business Enterprise by the California State Department of General Services.

The work to be completed under this Contract consists of the following principal elements: demolition of the interior of the existing hydroelectric facility, demolition of the existing flow control facility downstream isolation valve vault, demolition of the existing flow control facility, and modifications to the existing turnout valve vault; abandonment and removal of pipelines; procurement and installation of 48-inch and 42-inch cement mortar lined, tape coated and cement mortar coated or epoxy coated steel piping, a horizontal Francis turbine, generator and exciter, switchgear, valves, flowmeter, and appurtenances; connections to Pipeline 4 and coordination with City of San Diego and the Water Authority for shutdowns and connection work; construction of concrete vaults, stairs, and structural and architectural modifications to the existing Alvarado Hydroelectric Facility; installation of cathodic protection, plumbing, HVAC, electrical and instrumentation; site improvements including construction of storm drain pipe and structures, asphalt paving, and berms; earthwork, excavation, erosion and water control, pipe bedding, backfill, compaction, pipe materials, pipe supports, pipe welding, removal of existing pipe, pipe penetrations, coating and paint, testing and startup, site restoration and all other appurtenant work as required by the Contract Documents.

Kiewit is requesting quotes for various areas of work listed in, but not limited to, the scopes of work below:

Quality control • demolition • site clearing • dewatering • shoring and underpinning • PVC • cast iron sewer pipe • asphalt paving • fences/gates/guardrails • landscaping contractors • ready mix supply • concrete reinforcing installation • concrete pumping • concrete drilling and saw cutting • masonry work • metals • welding services • steel pipe • damp proofing and waterproofing • fire and smoke protection • joint sealer • metal doors and frames • plaster and gypsum board • paints and coating • specialties • louvers and vents • sewage and sludge pump • cathodic protection • bolts and gaskets • hangers and support • valves • pipes and tubes • HVAC • electrical work

Firms interested in receiving a bid package for this project must contact us at the e-mail address noted. Responding firms will be issued an "Invitation to Bid" through Kiewit's electronic use of SmartBid system (at no cost to bidder) with project information and bid instructions. Plans and specifications will also be available for review at the address listed below if requested.

Responsive bidders must possess a valid California Contractor's license (as appropriate) and provide acceptable insurance. Responsible subcontractors and material contractors may be required to provide bonding for 100% of their contract value. Kiewit will reimburse bond premiums. Firms performing any onsite work must be signatory to the appropriate union labor agreements.

Kiewit intends to conduct itself in good faith with all Small Businesses and all other business enterprises regarding participation on this project. For further information regarding this project, licensing, insurance or bonding, or project schedule, please contact the Lead Estimator listed below.

"Kiewit Infrastructure West Co. is an Equal Opportunity Employer. Employment decisions are made without regard to race, color, religion, national or ethnic origin, sex, sexual orientation, gender identity or expression, age, disability, protected veteran status or other characteristics protected by law."

## Looking for Subcontractors, Vendors, and Suppliers?



Advertise your Sub-Bid Requests in the **Small Business Exchange.**

With a monthly readership of 75,000, SBE reaches a diverse audience, cutting across ethnic and gender lines as well as traditional industry segments.

Call 1-800-800-8534  
 or visit us at [www.sbeinc.com](http://www.sbeinc.com)